



ROSNEFT



ENERGY FOR GROWTH

OJSC ROSNEFT

TO: HOLDEN INVESTMENTS

SPOT DEAL PRICE AND PROCEDURES

5 Million MT x 12 Months.

USD 310 Gross / 290 Net

Payment:	Terms can be Transferable, Non-DLC at higher Price. Bigger Amount with BG can be negotiated (OJSC OIL COMPANY ROSNEFT)
Inco terms:	FOB
Inspection:	SGS, CCIC or Similar by OJSC OIL COMPANY ROSNEFT
Country of origin:	Russian Federation.

1. Buyer issues an ICPO (Irrevocable Corporate Purchase Order).
2. OJSC OIL COMPANY ROSNEFT issues draft contract initials on every page, signs and Seals and send it to the Buyer for Buyer's signature and seal (with amendments if any).
3. Buyer countersign and seals the draft contract and sends via email to the OJSC OIL COMPANY ROSNEFT.
4. Buyer pays \$78,850 USD for the Contract to be Registered / Legalized on the Buyer's name at the Ministries / Authorities Involved. Upon Payment Confirmation, OJSC OIL COMPANY ROSNEFT issues a DEED OF TRANSFER Document countersigned by the Court, confirming the Full Transfer of the Allocation to the Buyer.
5. OJSC OIL COMPANY ROSNEFT releases to the Buyer Three (3) Hard copies of the Registered / Legalized Contract, via Courier Service.
6. OJSC OIL COMPANY ROSNEFT sends to the Buyer SGS Report and Tank Receipt via EDI/email.
7. Upon Buyer Confirmation of the SGS Report and Tank receipt, Buyer will wire MT103 in amount of Tank receipt to OJSC OIL COMPANY ROSNEFT's.
8. Title and Full Proof of Product (POP) Transfer and lifting commence accordingly.

OJSC ROSNEFT

[http:// www.rosneft.ru](http://www.rosneft.ru)

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Yours Sincerely,



Viktor Ploskina
Head of Sales Department of OJSC OIL COMPANY ROSNEFT

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Sign and Seal

Sample document
used by fraudsters

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